

**Bay Area Multi Cultural Real Estate Summit 2008**  
**Crowne Plaza Hotel, 32802 Alvarado Niles Road, Union City**  
**Friday September 26, 2008**

**“Empowering the Real Estate Professional”**

**PROGRAM**

9.00 AM-10.00 AM **Registration \$20 (\$25 after Sept 12)**

**Breakout Sessions - Select a class of your choice.**

9.30 AM-11.30 AM [ ] *Transnational Referral Certification Workshop- Fanny Chu, NAR Instructor*  
[ ] *(TRC Designation Certificate available for \$99 otherwise FREE).*

10.0 M-11.30 AM [ ] *Building Wealth with Investment/Commercial Real Estate-Rich Lombardi,*  
*President, CCIPS.*

[ ] *Marketing Your Services in today's Real Estate Market-Scott Thompson*

[ ] *Natural Hazards Disclosure- Property ID*

[ ] *Using Technology to Improve productivity.*

11.30 AM-1.30 PM **Coffee Break/Lunch/Keynote Speakers:**

**Jeff Davi, DRE Commissioner & Rebecca Gallardo, Chairman, NAHREP**

1.30 M - 2.30 PM **Breakout Sessions - Select a class of your choice**

[ ] *FHA, The Missing Link to Selling More Homes-Dennis Geist, Wells Fargo*

[ ] *Working with Multicultural Clients- Carole Rodoni*

[ ] *Legal Aspects of International Real Estate- Philip Hodgen. CAR*

[ ] *1031 Exchange Update seminar.- Wai-Yue Lam, Bankers Exchange*

2.30 PM- 4.00 PM **General Session- Panel Discussions**

**Multicultural Top Producers Panel & Alternatives Financing Panel**

4.00 PM- 6.00 PM **Net-working Reception, No Host Bar**

**Registration Form (\$20 per person, \$25 after Sept 12)**

Name \_\_\_\_\_ Ethnic Association/AOR (if any) \_\_\_\_\_

Company \_\_\_\_\_ Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ email: \_\_\_\_\_

[ ] Check made payable to BEAR for \$ \_\_\_\_\_ ( \$20 X No of Tickets) [ ] Please charge my \_\_\_ VISA \_\_\_ M/C

Card # \_\_\_\_\_ Exp: \_\_\_\_\_ Verification Code (3 digit code on back of card): \_\_\_\_\_

Billing Zip Code: \_\_\_\_\_ Authorized \$ \_\_\_\_\_ Signatures \_\_\_\_\_

**CANCELLATION POLICY: If you cannot attend, you may send a substitute. If you cancel your registration less than 5 days before the event, your registration fee will not be refunded. *Is special assistance required?***

***If so, please describe*** \_\_\_\_\_

**Emailto:toniw@bayeast.org, or Mail to Attention: Toni Wilson, Bay East AOR, 7901 Stoneridge Dr., #150, Pleasanton, CA 94588 or Fax to (925) 730-0237 (Must reach before Sept 20, 2008)**

